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The Role of Eye Gaze during Natural Social Interactions in Typical and Autistic People

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12 Abstract

13 Social interactions involve complex exchanges of a variety of social signals, such as gaze, facial 14 expressions, speech and gestures. Focusing on the dual function of eye gaze, this review explores 15 how the presence of an audience, communicative purpose and temporal dynamics of gaze allow 16 interacting partners to achieve successful communication. First, we focus on how being watched 17 modulates social cognition and behaviour. We then show that the study of interpersonal gaze 18 processing, particularly gaze temporal dynamics, can provide valuable understanding of social 19 behaviour in real interactions. We propose that the Interpersonal Gaze Processing model, which combines both sensing and signalling functions of eye gaze, provides a framework to make sense of 20 21 gaze patterns in live interactions. Finally, we discuss how autistic individuals process the belief in 22 being watched and interpersonal dynamics of gaze, and suggest that systematic manipulation of factors modulating gaze signalling can reveal which aspects of social eye gaze are challenging in 23 24 autism.

25 1 Introduction

26 In any face-to-face interaction between two people, both agents are continuously exchanging a

variety of social signals, such as gaze, gestures or facial expressions. This two-way exchange of

social information is possible because they are able to see each other, and consequently both agents

29 can gather and communicate information. Although traditional cognitive research has largely ignored

30 this interactive nature of social encounters, an increasing number of studies are looking at how social

31 behaviour changes in a live interaction, as well as how eye gaze of two individuals coordinates to

32 achieve successful communication, that is, to accurately process incoming signals and send back

- 33 meaningful signals at a suitable pace.
- 34 In the present paper, we explore gaze as a communicative signal in a two-person interaction,

35 considering both patterns of gaze to/from the other person and the interpersonal dynamics of gaze in

36 relation to other behaviours. To explore these issues, we first introduce the dual function of eye gaze

37 and describe two cognitive theories that explain changes in behaviour when being watched. We then

- 38 consider gaze exchanges during communicative situations, and propose the Interpersonal Gaze
- 39 Processing model as a framework to study the dynamics of gaze in face-to-face interactions. Finally,
- 40 we look into the case of autism to discuss how studies on the audience effect and interpersonal
- 41 dynamics of gaze can shed light on why autistic people find social communication challenging.

42 **2** The dual function of eye gaze

43 Eye gaze has a dual function in human social interaction – we can both perceive information from 44 others and use our gaze to signal to others (Argyle & Cook, 1976; Gobel, Kim, & Richardson, 2015; 45 Risko, Richardson, & Kingstone, 2016). Simmel (1921) already stated that "the eye cannot take 46 unless at the same time it gives". This contrasts with the auditory modality, where we use our ears to hear, but our mouth to speak. This makes our eyes a powerful tool for social interactions, with a 47 48 "uniquely sociological function" (Simmel, 1921). For instance, when we see a pair of eyes we can 49 gather information about what other people are looking at (Frischen, Bayliss, & Tipper, 2007), and how they feel or think (Baron-Cohen, Wheelwright, & Jolliffe, 1997). At the same time, we can use 50 51 our eyes to strategically cue another's attention (Kuhn, Tatler, & Cole, 2009). Depending on the 52 duration and direction of our gaze, we are also able to perceive and signal a variety of meanings, such as desire to communicate (Ho, Foulsham, & Kingstone, 2015), threat and dominance (Ellyson, 53 54 Dovidio, & Fehr, 1981; Emery, 2000), attractiveness (Argyle & Dean, 1965; Georgescu et al., 2013),

- or seeking for approval (Efran, 1968; Efran & Broughton, 1966).
- 56 The dual function of the eyes has often been ignored in cognitive research studying social
- 57 interactions. In typical lab studies, participants interact with a monitor that displays pictures or videos
- of other people, while their gaze or other behaviour is recorded (see Risko, Laidlaw, Freeth,
- 59 Foulsham, & Kingstone, 2012 for a review). In these experimental settings signals are sent only one-
- 60 way (from the picture to the participant) and the dual function of gaze is completely lost. Although
- 61 these traditional approaches allow good experimental control, they are not interactive (Gobel et al.,
- 62 2015; Risko et al., 2016; Schilbach et al., 2013). Recent research has implemented more ecologically
- 63 valid approaches that can restore the dual function of gaze. The belief that someone can see us,
- 64 intrinsic to live interactions, is thought to recruit a range of social cognitive processes that are
- 65 missing when participants interact with videos or pictures (Risko et al., 2012, 2016; Schilbach et al., 66 2013) Moreover in face to face interactions communication is multimedal (Visiliance President)
- 2013). Moreover, in face-to-face interactions communication is multimodal (Vigliocco, Perniss,
 Vinson, & Vigliocco, 2014): information is exchanged through eye gaze, but also through gestures,
- facial expressions or speech, and all these signals need to be integrated over time and across agents
- 69 (Hirai & Kanakogi, 2018; Holler, Kendrick, & Levinson, 2018; Jack & Schyns, 2015).
- 70 In the following, we first describe two cognitive theories that explain changes in behaviour when
- 71 being watched. Then, we discuss why interpersonal dynamics are relevant when studying social eye
- 72 gaze.

73 **3** Cognitive theories of the audience effect

74 We behave differently when we are alone or in the presence of others. For instance, when we are

vith other people our actions become more prosocial (Izuma, Matsumoto, Camerer, & Adolphs,

76 2011; Izuma, Saito, & Sadato, 2009), our memory improves (Fullwood & Doherty-Sneddon, 2006),

and we smile more (Fridlund, 1991). Triplett first introduced this idea 120 years ago, when he

showed that cyclists were faster when competing against each other than against a clock (Triplett,

1898). To explain this effect, he suggested that the "bodily presence of another" causes changes in

80 the behaviour of participants, which makes them more competitive when racing against others.

- 81 However, previous research has shown that there is more than one way in which the presence of
- 82 another person can change our behaviour.

83 On the one hand, social facilitation refers to a change in behaviour caused by the presence of a 84 conspecific who may or may not be watching us (Zajonc, 1965). This effect is present in humans but also in a wide range of species (e.g. cockroaches, rats and monkeys), suggesting that it relies on a 85 86 simple mechanism like arousal. Zajonc further claimed that an increase in arousal in the presence of 87 others would facilitate dominant behaviours (i.e. responses that are elicited most quickly by a 88 stimulus). For instance in an easy task the dominant response is usually the correct one, while in a 89 difficult task the dominant response is usually the incorrect one. Zajonc and Sales found that, in the 90 presence of a conspecific, participants performed better on a verbal recognition task with familiar 91 items (easy task), and worse on the same task with unfamiliar items (hard task) (Zajonc & Sales, 92 1966). This effect has been found in a range of tests on both mental (Geen, 1985) and physical skills 93 (Strauss, 2002). Blascovich and colleagues replicated these findings and also showed that, in the 94 presence of others, the cardiovascular system is differently triggered depending on the task: in a 95 difficult task the cardiovascular response fits a threat-like pattern, whereas in an easy task the 96 cardiovascular response fits a challenge-like pattern (Blascovich, Mendes, Hunter, & Salomon, 97 1999). This suggests that the facilitation of different dominant responses in the presence of others is

98 mediated by different arousal patterns.

99 On the other hand, the audience effect is a change in behaviour specifically caused by the belief that

- someone else is watching me. It builds on mechanisms which process the perceptual state of the other, known as perceptual mentalising (Teufel, Fletcher, & Davis, 2010). Perceptual mentalising
- 102 modulates the processing of social information from the eyes in a variety of ways. For example,
- seeing a live-feed of a person with transparent glasses (who can see) leads to a larger gaze cuing
- 104 effect than a matched stimulus of a person with opaque glasses (who cannot see) (Nuku &
- Bekkering, 2008; Teufel, Alexis, Clayton, & Davis, 2010), and similar results are seen in tests of
- 106 visual perspective taking (Furlanetto, Becchio, Samson, & Apperly, 2016). This demonstrates that
- 107 even basic social processing is influenced by the knowledge that another person can see something.
- 108 The audience effect takes this one step further, considering how our social cognition is affected by
- 109 the knowledge that another person can see us.
- 110 Audience effects differ from social facilitation in that social facilitation could occur if another person
- 111 is present but looking away, whereas audience effects are specific to the case when another person is
- believed to be watching (even from another location). When people believe they are being watched,
- 113 they typically change their behaviour to maintain a positive public image. This has been described in
- 114 terms of self-presentation theory (Bond, 1982), which claims that people modulate their performance
- 115 in front of others to maintain a good public image and increase their self-esteem. Bond (1982) further
- 116 showed that making errors while being observed translates into decreased self-esteem and poor
- 117 performance, regardless of task difficulty.
- 118 The audience effect and the dual function of gaze are closely linked in that both require someone who
- 119 can see us. In line with this, recent evidence suggests that being watched modulates gaze patterns
- 120 directed at the face of the observer, because in this context direct gaze acquires a social meaning that
- 121 an individual may or may not wish to signal to someone else. These studies show that in a live
- 122 interaction people look less to the other person than in a pre-recorded interaction (Gobel et al., 2015;
- 123 Laidlaw, Foulsham, Kuhn, & Kingstone, 2011). This change in gaze patterns is further modulated by
- several factors, such as the observer's social status (high rank or low rank; Gobel et al., 2015) or role in the interaction (angelen on listeners Freeth Fouldham, & Kingstone, 2012; He et al., 2015). Thus
- 125 in the interaction (speaker or listener; Freeth, Foulsham, & Kingstone, 2013; Ho et al., 2015). Thus,

- 126 when being watched eye gaze is adjusted to send appropriate signals to the observer, rather than to
- 127 only gather information from the environment.
- 128 In the following, we strictly focus on changes in social behaviour that derive from audience effects,
- 129 that is, from the belief in being watched. To explain these changes, two main cognitive theories have
- 130 been proposed: the Watching Eyes model (Conty, George, & Hietanen, 2016) and reputation
- 131 management theory (Emler, 1990; Resnick, Zeckhauser, Swanson, & Lockwood, 2006; Tennie, Frith,
- 132 & Frith, 2010). Both theories give plausible explanations about the relationship between an
- individual and an observer, but they have different focus. The Watching Eyes model concentrates on
- how an observer influences cognitive processing within individuals (self-focus), beyond self-esteem effects proposed by self-presentation theory. Reputation management theory explains how individuals
- effects proposed by self-presentation theory.Reputation management theory explains how individuals manipulate the observer's beliefs to their advantage (other-focus) in an updated version of the self-
- 137 presentation theory. Below we describe each of these theories in more detail.

138 **3.1 Watching Eyes model**

139 A pair of eyes watching us are an ostensive communicative cue (Csibra & Gergely, 2009) that rapidly

- 140 captures our attention (Senju & Hasegawa, 2005). Early work on gaze processing proposed various
- 141 mechanisms how direct gaze modulates our attention and behaviour. For instance, Baron-Cohen
- 142 (1995) suggested that there is a specialised Eye Direction Detector module in the brain. This module
- 143 rapidly identifies whether we are the target of someone else's attention by processing the direction of
- other people's eyes relative to us. The detection of direct gaze will in turn trigger mentalising
- processes that allow us to interpret the other person's mental states (Baron-Cohen & Cross, 1992;
 Baron-Cohen et al., 1997). Later, Senju & Johnson (2009) coined the term "eye contact effect" to
- describe changes in cognitive processing following perception of direct gaze, and introduced the
- 148 Fast-track Modulator model of gaze processing. This model suggests that detection of direct gaze is
- 149 implemented by a fast subcortical route involving the pulvinar and amygdala, and is modulated by
- 150 higher cortical regions that depend on social context and task demands. The recently proposed
- 151 Watching Eyes model (Conty et al., 2016) builds up on these models and suggests that audience
- 152 effects are due to the "self-referential power of direct gaze".
- 153 Similar to the Fast-track Modulator model by Senju & Johnson (2009), the Watching Eyes model 154 proposes two stages in the processing of direct gaze. In the first stage, direct gaze captures the 155 beholder's attention by a subcortical route. This seems to be an automatic effect of direct gaze (Senju 156 & Hasegawa, 2005), and is thought to be triggered by the detection of low-level visual cues in eye 157 gaze (e.g. luminance distribution in the eye; Kobayashi & Kohshima, 2001; von Grünau & Anston, 158 1995). Then, the subcortical route engages mentalizing brain areas (medial prefrontal cortex and 159 temporo-parietal junction) that process the perceptual state of the observer, that is, the belief that s/he 160 is or is not watching us. In the second stage, if the observer can see us, then direct gaze will elicit 161 self-referential processing, and the sense of self-involvement in the interaction will increase. This 162 will lead to the Watching Eyes effects, causing a change in behaviour in various ways, such as 163 enhancement of self-awareness (Baltazar et al., 2014; Hazem, George, Baltazar, & Conty, 2017;
- 164 Pönkänen, Alhoniemi, Leppänen, & Hietanen, 2011) or promotion of prosocial actions (Izuma et al.,
- 165 2011, 2009).
- 166 Recently, Hietanen and Hietanen (2017) have directly tested the Watching Eyes model of self-
- 167 referential processing. To measure self-referential processing they used the foreign-language task,
- 168 where participants read sentences in a language that they do not understand and need to match
- 169 underlined words with pronouns in their native language. In this task, more use of first person

- 170 singular pronouns is thought to be related to more self-referential processing. Participants completed
- this task but they watched a video-clip of a person with direct or averted gaze before each sentence
- 172 was presented. Results showed no effect of eye gaze direction on the pronouns used. Then, a second
- 173 group of participants completed the same task while they watched live faces with direct or averted
- 174 face. They found that participants in the direct gaze group used more first person singular pronouns 175 than the averted gaze group. In line with this, a recent study on bodily self-awareness (Hazem et al.,
- 175 that the averted gaze group. In the with this, a recent study on bodily sen-awareness (Hazeni et al.,
 2017) has found that participants are more accurate in rating the intensity of a physiological signal
- when they believe they are in online connection with someone wearing clear sunglasses (the observer
- 178 can see through) rather than someone wearing opaque sunglasses (the observer cannot see through).
- 179 Taken together, these findings show evidence in favour of the Watching Eyes model: to trigger self-
- 180 reference and self-awareness it is not enough to see a pair of eyes directly gazing at us the belief
- 181 that these pair of eyes can see us is also required.
- 182 Yet, it is important to consider that different tasks measure different forms of self-reference and self-
- awareness. This means that different tasks are likely to engage different self-related cognitive
- 184 processes, which might have different sensitivity to the belief in being watched. For instance, the
- pronoun-selection task used by Hietanen and Hietanen (2017) is rather intuitive and has been shown
- to be sensitive to manipulations of self-awareness (Davis & Brock, 1975). However, it could be that
- 187 other tasks which elicit more complex self-referential cognitive processes (e.g. self-referential effect
- 188 memory task; Craik & Tulving, 1975; Lombardo, Barnes, Wheelwright, & Baron-Cohen, 2007) are 189 not as sensitive to this top-down modulation. It is equally important to distinguish between different
- forms of self-awareness, such as bodily self-awareness (accuracy in reporting physiological signals;
- 190 Torms of sen-awareness, such as bodily sen-awareness (accuracy in reporting physiological sign 191 Cameron, 2001) and metacognitive self-awareness (accuracy in judging performance in a task;
- Fleming & Dolan, 2012). Thus, it remains to be seen whether direct gaze and the belief in being
- 193 watched modulate all forms of self-referential processing and self-awareness or not.

194 **3.2 Reputation management theory**

195 Reputation is a social construct that emerges from the desire to cultivate good self-impressions in 196 others (Silver & Shaw, 2018). It is based on how we think others see us, and it changes over time 197 depending on our actions (Cage, 2015; Izuma, 2012). People can gain approval from others and 198 increase their own reputation in various ways, such as acting for the benefit of other people or 199 behaving according to social norms. To maintain or manage reputation, individuals need to think 200 about what others think of them, care about how others see them, and have the desire to foster 201 positive impressions in others (Cage, 2015; Izuma, 2012). Thus, mentalizing and social motivation 202 have a central function in reputation management (Cage, 2015; Izuma, 2012; Saito et al., 2010; 203 Tennie et al., 2010). In line with this, neuroimaging studies have shown that mentalizing and reward 204 brain areas are engaged during different phases of reputation management, such as processing what 205 others think of them (e.g. medial prefrontal cortex; Frith & Frith, 2006; Izuma, Saito, & Sadato, 206 2010) or anticipating positive reputation (e.g. ventral striatum; Izuma et al., 2009, 2010) respectively.

- One strategy that people use to maintain a good reputation in front of others is to behave in a more
 prosocial fashion (Bradley, Lawrence, & Ferguson, 2018; Smith & Bird, 2000). A way to measure
 prosocial behaviour in the lab is by using economic games. Because they usually have repeated trials,
 this facilitates reputation building between participants in the game (Bradley et al., 2018; T. Pfeiffer
 & Nowak, 2006). For instance, Filiz-Ozbay and Ozbay (2014) used the Public Goods game and
- found that people invest more effort to contribute to public, but not private, goods when someone is
- 213 observing them. Izuma and colleagues (2011) used the Dictator game (Guala & Mittone, 2010;
- 214 Kahneman, Knetsch, & Thaler, 1986) as a donation task, where participants receive a sum of money

and must decide on repeated trials whether to accept a proposal to share the money with a charity, or

216 reject it and keep all the money. Results showed that in the presence of a confederate who pretended

to monitor the answers, participants decided to accept the proposed sharing more often than when

they were alone in the room. These findings clearly illustrate how participants manipulate the beliefs

219 of the observer to maintain their good reputation.

220 Several factors modulate how strong the audience effect is on prosocial behaviour (Bradley et al.,

221 2018), such as the identity of the observer (experimenter, other participants, stranger) or whether

decisions of participants are consequential. For instance, Cage and colleagues (Cage, Pellicano, Shah,

& Bird, 2013) also used the Dictator game in the presence and absence of a confederate, but

additionally contrasted two conditions: one in which participants believed the recipient of the sharing

- arrangement was an individual who could later reciprocate (consequential decision), and one in which the recipient could not reciprocate (non-consequential decision). They found that participants
- accepted the chance to share money most frequently in the presence of a confederate and when the
- confederate could later reciprocate. This shows that the context associated with the observer (e.g. can
- s/he reciprocate or not?) also modulates the extent to which being watched affects behaviour.

230 Another strategy used to maintain reputation is to behave according to social norms. Social norms

can be of various kinds, such as saying thank you or holding a door for someone after you. A more

subtle type of social norm is civil inattention (Goffman, 1963), which proposes that the amount of

233 gaze directed to strangers "should be enough to acknowledge their presence but not so much as to

indicate that they are of special interest". Multiple studies have used eye-tracking to test if social attention is modulated according to social norms of eye gaze. For instance, Laidlaw and colleagues

(Laidlaw et al., 2011) found that participants sitting in a waiting room would look more to a

237 confederate in a video-clip than to the same confederate present in the room. The authors claimed

that this change in gaze patterns is due to a social norm whereby it is not polite to stare at someone,

which in turn translates into active disengagement.

Some of these studies also show that gaze patterns in live contexts are modulated by a number of factors that do not have any effect when participants watch video-clips. Gobel et al. (2015) found that participants spend more time gazing at video-clips of a low rank confederate and less time gazing at

video-clips of a high rank confederate, but only when they believe the confederate will later see their

244 gaze recording. These two gaze behaviours, direct and averted gaze, have been associated with

signalling of dominance and submission, respectively (Ellyson et al., 1981; Emery, 2000). In another
 study, Foulsham and colleagues (Foulsham, Walker, & Kingstone, 2011) showed that participants

247 gaze less to close pedestrians than distant pedestrians to avoid appearing as an interaction partner to

strangers (see also Argyle & Dean, 1965; Gallup, Chong, & Couzin, 2012). These studies indicate

that, when an observer is watching, eye gaze acquires a signalling function and this will subtly

250 modulate gaze patterns to send appropriate signals to the observer. Moreover, the social skills of

251 participants and their looking behaviour are correlated in live but not lab settings (Laidlaw et al.,

252 2011). This suggests that individuals who successfully interact with other people are those who can

253 modulate social behaviour according to requirements of the social context.

254 So far, we have discussed how the presence of an observer modulates an individual's cognitive

255 processing, both self-focused (Watching Eyes model) and other-focused (reputation management

theory). However, the studies presented above have a major limitation: confederate and participant

are not expected (and do not intend) to interact, verbally or physically, with each other. This means

that there is no explicit communicative exchange between them. In the same way that social

259 behaviour changes when participants watch a video-recorded person or a live person, it could be that

260 it also differs between a situation where there is potential for an interaction and a situation where

- 261 there is an actual interaction with explicit communicative exchanges (henceforth communicative
- 262 encounter; Foulsham et al., 2011; Macdonald & Tatler, 2018; Wu, Bischof, & Kingstone, 2013).
- 263 Focusing on the particular case of eye gaze, in the next section we argue that interpersonal gaze
- 264 dynamics have a key role in modulating social behaviour during communicative encounters.

265 4 Interpersonal dynamics of eye gaze

266 Original studies about the role of eye gaze during communicative encounters date back to the 60s, when Argyle and colleagues (Argyle & Cook, 1976; Argyle & Dean, 1965) put forward the intimacy 267 268 equilibrium model, which is the first account on the relationship between "looking and liking": they 269 showed that gaze directed at other people serves to control the level of intimacy or affiliation with the 270 partner, and that it compensates with other behaviours (e.g. physical proximity) to achieve an 271 equilibrium level of intimacy (see also Loeb, 1972). Furthermore, Watzlavick and colleagues 272 (Watzlawick, Helmick Beavin, & Jackson, 1967) proposed the idea that "one cannot not 273 communicate", since the lack of response is a response in itself (e.g. not looking at someone signals 274 lack of interest in the interaction; Goffman, 1963).

275 Recent studies show that direct gaze can act as an ostensive communicative signal (Csibra &

Gergely, 2009). During face-to-face interactions, where individuals exchange information with communicative purpose through a variety of channels (e.g. gaze, gestures, facial expressions,

278 speech), direct gaze helps to integrate and coordinate auditory and visual signals (Bavelas, Coates, &

Johnson, 2002). Moreover, it has been shown that to successfully produce and detect gestures with

communicative purpose, information conveyed by gaze signals (e.g. direct gaze) is preferentially

- used over information conveyed by kinematics of the gesture (Trujillo, Simanova, Bekkering, &
- Özyürek, 2018). Thus, eye gaze has a core function in leading social interactions up to successful
 communicative exchanges, where there is efficient transmission of information between sender and
- 284 receiver.

285 In the studies presented in the previous section, the authors claim that changes in eye gaze when 286 participants are being watched respond to demands of social norms (Foulsham et al., 2011; Gobel et 287 al., 2015; Laidlaw et al., 2011). The context of those studies does not require participants to explicitly communicate with the confederate, but only look (or not) at each other. Moreover, the confederate is 288 289 usually a complete stranger to the participant. It is therefore not surprising that this awkward 290 interaction without communicative purpose leads participants to modulate eye gaze in compliance 291 with social norms (Wu et al., 2013). However, in communicative encounters (e.g. conversation) gaze 292 patterns need to coordinate with other verbal and non-verbal signals to successfully receive and send 293 signals (Bavelas et al., 2002; Trujillo et al., 2018). In studying such communications, we must 294 consider not just the average pattern of gaze (towards/away from the face) but also the dynamics of 295 gaze behaviour in relation to other social events (speech, turn taking, facial expressions, etc.). This 296 means that to succeed during communicative exchanges, eye gaze needs not only modulation by 297 social norms, but also constant adjustments to keep pace with interpersonal dynamics that emerge as 298 the interaction develops.

In the following, we first describe the main social functions that eye gaze has during communicative

300 interactions. Then, we focus on the temporal dynamics of gaze as a key mechanism that enables

301 meaningful interpersonal exchanges during communication, as well as successful progression of the

302 interaction.

303 4.1 Social functions of eye gaze during conversation

304 During communicative encounters, such as conversations, the eyes of both agents are generally very active. In a seminal study on gaze direction during conversation, Kendon identified asymmetrical 305 306 gaze behaviour between speakers and listeners (Kendon, 1967): while listeners gazed at speakers 307 most of the time, speakers shifted their gaze toward and away from listeners. More recently, Rogers and colleagues (Rogers, Speelman, Guidetti, & Longmuir, 2018) found that during a 4 min 308 309 conversation participants spent on average 60% of the time directing their gaze towards the face of 310 the other person (only 10% of the time it was directed specifically to the eyes), and that these events 311 were approximately 2.2 s long (for direct eye contact events were 0.36 s long). The brief duration of 312 these events supports Kendon's original findings, because it indicates that participants are constantly 313 alternating their gaze between face or eyes of their partner and other regions. There has been much 314 debate about the meaning of these rapid and subtle changes in eye gaze direction and duration. Kendon originally suggested that they give rise to three main social functions of gaze (Kendon, 315 316 1967). Note that, although the gaze patterns described below allow us to send signals to another

317 person, these signals are sent implicitly and without awareness.

318 First, he proposed that eye gaze has a regulatory function during conversation, because it allows

319 individuals to modulate transitions between speaker and listener states (i.e. turn-taking). In line with

this, it has been found that speakers use averted gaze when they begin to talk and during hesitation

321 (probably to indicate that they want to retain their role as speakers), but they use direct gaze to the

listener when they are about to end an utterance (probably to signal that their turn is ending and that
the listener can take the floor) (Cummins, 2012; Duncan & Fiske, 1977; Ho et al., 2015; Kendon,

1967; Sandgren, Andersson, Weijer, Hansson, & Sahlén, 2012). However, as noted by Ho and

325 colleagues (Ho et al., 2015) conversation is a two-way process and this means that the listener is also

326 responsible to regulate in turn-taking. For instance, it has been shown that listeners make more

327 gestures, head shifts and gaze shifts before speaking, probably to indicate to the speaker that they

328 want to take the turn (Harrigan, 1985).

329 Second, Kendon suggested that eye gaze has a monitoring function: it allows each participant to track 330 attentional states and facial displays of the partner to ensure mutual understanding and seek social 331 approval from others (Efran, 1968; Efran & Broughton, 1966; Kleinke, 1986). Indeed, speakers try to 332 gain more information about what listeners think by engaging in brief periods of mutual eye gaze, 333 which elicit back-channelling (i.e. listener's brief responses showing comprehension of what the 334 speaker is saying) (Bavelas et al., 2002). Rogers et al. (2018) have also proposed that brief and rapid 335 gaze shifting between gaze directed to the eyes and to other facial regions (e.g. mouth, eyebrows) 336 may serve to scan facial features and pick subtle cues that help interpreting the meaning of what is 337 being said. The monitoring function of gaze can also have high cognitive costs. For instance, when 338 participants are asked to look at the face of the experimenter, they perform worse than participants 339 who can avert their gaze naturally (Beattie, 1981), or who are asked to fixate on other static or 340 dynamic stimuli (Markson & Paterson, 2009). Thus, Kendon also claimed that speakers avert their

341 gaze partly to reduce the costs associated with monitoring a face.

Third, Kendon proposed that eye gaze has an expressive function, which allows participants to regulate the level of arousal in the interaction. He found that some participants tended to avert their gaze at moments of high emotion, and that the amount of eye contact was inversely related to the frequency of smiling. He suggested that averting gaze at this highly emotional moments could be interpreted as a 'cut off' act to express embarrassment and reduce arousal. Moreover, the expressive function of mutual eye gaze has been associated with affiliation and attraction (Argyle & Cook,

- 348 1976; Argyle & Dean, 1965; Georgescu et al., 2013), with dominance and power (Ellyson et al.,
- 349 1981; Emery, 2000; Gobel et al., 2015), and more recently with expressing response preference to
- 350 polar questions (Kendrick & Holler, 2017).

351 It is important to bear in mind that the social functions of gaze are only meaningful during face-to-352 face interactions, where both partners can see each other. It is only in this context that eye gaze has a 353 dual function and both agents can perceive and signal information (Gobel et al., 2015; Risko et al., 354 2016). Moreover, gaze signals are not isolated: speakers need to shift their gaze toward or away from 355 the listener at specific time points during speech, listeners need to coordinate gaze direction with 356 facial expressions to indicate preference or reduce arousal, and speakers and listeners need to engage 357 in brief mutual gaze periods to exchange turns or elicit back-channelling. Thus, to succeed in communicative encounters social signals need to be coordinated within and across conversation 358 359 partners over time.

360 4.2 Temporal dynamics of gaze

361 Successful communication requires that both agents involved in the interaction process incoming

362 signals and send back meaningful signals at a suitable pace. Since these signalling exchanges

363 (specially for eye gaze) happen very quickly, timing becomes a critical factor to enable successful

progression of the interaction. The need for timed coordination gives rise to patterns of gaze
 behaviour, that is, temporal dependencies that emerge between gaze and other social signals. For

instance, using gaze cueing paradigms (e.g. Posner's paradigm; Posner, 1980) it has been shown that

367 averted gaze results in reflexive gaze following behaviour, which is key to build joint attention (U. J.

368 Pfeiffer, Vogeley, & Schilbach, 2013). Similarly, there could be a systematic relationship between

369 gaze and speech within an individual (e.g. direct gaze at others when finishing an utterance, but avert

370 gaze when hesitating; Ho et al., 2015), or between the gaze direction of two conversation partners

371 (e.g. establish mutual eye gaze to elicit back-channelling; Bavelas et al., 2002). The presence and

direction of these temporal dependencies at different time points can contribute to identifying which

373 social cognitive processes modulate gaze behaviour in the course of the interaction.

374 Experimentally manipulating temporal dynamics of eye gaze in the lab can be challenging, because it 375 requires some degree of control over gaze patterns for at least one of the agents. Virtual reality and 376 humanoid robot avatars offer an efficient alternative to this issue, because their behaviour can be 377 meticulously controlled while participants respond with comparable social behaviours as in 378 interactions with real human beings (U. J. Pfeiffer et al., 2013). With the aim of studying interactions 379 in a truly reciprocal context, Wilms and colleagues (Wilms et al., 2010) created the now widely used 380 gaze-contingent eve-tracking paradigm (see also Bayliss et al., 2012; Edwards, Stephenson, Dalmaso, 381 & Bayliss, 2015; Kim & Mundy, 2012). In this paradigm, participants wearing an eye-tracker interact 382 with an avatar whose gaze is controlled by the real-time gaze data collected from the participant. 383 Thus, the avatar becomes a gaze-contingent stimulus that responds to the participant's gaze 384 behaviour. Using this paradigm in the context of joint attention, it has been shown that avatars are 385 perceived as more human-like (U. J. Pfeiffer, Timmermans, Bente, Vogeley, & Schilbach, 2011) and 386 more likeable (Grynszpan, Martin, & Fossati, 2017; Willemse, Marchesi, & Wykowska, 2018) if 387 they follow the gaze of participants to achieve joint attention. Another study has shown that 388 participants are quicker to assume that the avatar understands their instructions when there is 389 contingent gaze following (Frädrich, Nunnari, Staudte, & Heloir, 2018). At the neural level, joint 390 attention has been linked to activation in brain areas related to gaze direction (superior temporal 391 sulcus), processing of rewards (ventral striatum) and mental states (medial prefrontal cortex,

- temporo-parietal junction) (Caruana, Brock, & Woolgar, 2015; Pelphrey, Viola, & McCarthy, 2004;
- 393 U. J. Pfeiffer et al., 2013; Schilbach et al., 2010).

394 Some attempts have also been made to study the nature of temporal dynamics of gaze in real human-395 to-human interactions. For instance, Lachat and colleagues (Lachat, Hugueville, Lemaréchal, Conty, & George, 2012) designed a joint attention task where dyads of participants engaged in joint and no-396 397 joint attention periods respectively. They found that during joint attention periods mu rhythms in 398 centro-parietal regions were supressed for both leaders and followers, which has been previously 399 associated with interpersonal coordination processes (Naeem, Prasad, Watson, & Kelso, 2012). In 400 another study, participants completed a structured interview with a pre-recorded or live confederate, 401 whose gaze was directed at them or averted (Freeth et al., 2013). They found that participants gazed 402 more to the confederate's face if her gaze was directed at them than if her gaze was averted, but only 403 in the live condition. This means that participants' gaze was adjusted according to the looking 404 behaviour of the confederate only when their gaze acquired a signalling function (i.e. they were in a 405 live interaction), thus creating a reciprocal social signal. Recently, a dual eye-tracking study 406 (Macdonald & Tatler, 2018) has also shown that pairs of participants who are given specific social 407 roles in a collaborative task align their gaze quicker than pairs who have no social role. This indicates 408 that eye gaze adjusts to the communicative purpose embedded in different social contexts.

409 Gaze dynamics are fundamental to efficiently communicate with other people, that is, to enable 410 information transfer between individuals. It has recently been suggested that brain-to-brain coherence (i.e. synchronisation of neural activity between two brains) provides a marker of the success of a 411 412 communication between two people (Hasson, Ghazanfar, Galantucci, Garrod, & Keysers, 2012), and 413 several hyperscanning studies show that mutual gaze triggers neural coherence between partners. For 414 instance, mutual gaze mediates neural coupling between parents and infants, which has been 415 associated with appropriate use of communicative signals according to each social context later in 416 development (Piazza, Hasenfratz, Hasson, & Lew-Williams, 2018). Neural coherence between 417 parents and infants has been shown to be stronger in live versus pre-recorded interactions (Leong et 418 al., 2017). Moreover, in a joint attention task through a video-feed, moments of eye contact were 419 characterised by increased synchronisation of frontal brain activity between participants (Saito et al., 420 2010). Hirsch and colleagues (Hirsch, Zhang, Noah, & Ono, 2017) have also shown that only when 421 partners in a dyad make eye contact (compared to when both partners look at a photograph of a face) 422 brain-to-brain coherence between partners increases in regions associated with processing of social 423 information (temporo-parietal and frontal regions). These findings suggest that direct gaze acts as a 424 signal that enhances the temporal alignment of two brains (Gallotti, Fairhurst, & Frith, 2017; Hasson

425 et al., 2012), thus facilitating the sharing of information.

426 All these studies show that temporal coordination of gaze patterns are characteristic of human 427 interactions (U. J. Pfeiffer et al., 2011; Willemse et al., 2018), and that they have beneficial effects 428 for the interacting partners, such as increasing the reward value of the interaction (Schilbach et al., 429 2010), or facilitating social coordination (Frädrich et al., 2018; Freeth et al., 2013; Lachat et al., 430 2012) and information transfer (Hirsch et al., 2017; Leong et al., 2017; Saito et al., 2010). They also 431 highlight that gaze is a dynamic and interpersonal signal which changes over time depending on the social situation and communicative purpose. However, there is no cognitive model of gaze 432 433 processing that takes into account these interactive factors. We believe that in the current context of 434 social cognitive research, which has a strong focus on ecologically valid approaches (Risko et al., 2016; Schilbach et al., 2013), there is an urgent need to build up a cognitive model of eye gaze in live 435 436 interactions. With this aim, in the next section we introduce the Interpersonal Gaze Processing 437 model, which tries to makes sense of gaze dynamics during face-to-face interactions.

438 5 Interpersonal Gaze Processing model: active sensing and social signalling

439 The dual function of the eyes means that our gaze both gains information form the environment and 440 signals information to others. Early cognitive research already described how the visual system gains 441 information from the environment in non-social contexts (Itti & Koch, 2001; Koch & Ullman, 1985). However, to our knowledge there is no cognitive model of gaze processing in social contexts. Here 442 443 we draw on two distinct frameworks, from motor control (active sensing; Yang, Wolpert, & Lengyel, 2016) and from animal communication (signalling theory; Grafen, 1990; Zahavi, 1975), to introduce 444 445 the Interpersonal Gaze Processing model. This model considers how these two frameworks can be 446 combined in the domain of social gaze to take into account both its sensing and signalling functions.

- In the following, we describe how active sensing and signalling theory are useful to explain gazebehaviour.
- 440 Dellavioui.

449 **5.1** Active sensing in eye gaze

450 Active sensing is a key process in our interaction with the world, since it allows our sensors to be

- 451 directed to the environment in order to extract relevant information (Yang et al., 2016). Gaze
- 452 behaviour (i.e. deciding where to look) can be considered a form of active sensing in that we choose
- to move our eyes to specific locations to sample useful information from a visual scene. Since our
- 454 visual system only gains high-resolution information for items falling in the fovea, the motor system
- 455 needs to move our eyes to orient the fovea to different locations of interest. Thus, our motor actions
- 456 shape the quality of the sensory information we sample (Yang et al., 2016).
- The active sensing framework provides a mathematical account of how we can sample the world with our eyes to get useful information. Because we can only direct our eyes at one location at a time, each
- 459 eye movement (i.e. saccade) comes at some opportunity cost. For instance, in Figure 1a, looking at
- 460 the woman and child on the bottom means we might lose the chance to get information about the
- 461 house in the centre or the woman and child on the left. Similarly, in Figure 1b, looking at the
- 462 landscape on the right means we will lose information about the blue car on the left or the
- 463 speedometer. Active sensing suggests that saccades are planned to maximise the information we
- 464 sample depending on the goal of the task at hand.
- 465 To understand how sampled information is maximised it is useful to consider the concept of saliency 466 maps. A saliency map is "an explicit two-dimensional topographical map that encodes stimulus
- 467 conspicuity, or saliency, at every location in the visual scene" (Itti & Koch, 2001). It results from the
- 468 combination of different topographical or feature maps, each representing a single visual feature (Itti,
- 469 Koch, & Niebur, 1998; Koch & Ullman, 1985; Veale, Hafed, & Yoshida, 2017), such as intensity or
- 470 colour. A saliency map is a pre-attentive computation, in the sense that at this stage all locations are
- 471 competing for representation in the visual cortex (Itti & Koch, 2001). Only the location that is most
- salient will gain further access in downstream visual areas and the oculomotor nerve, and guide the
- 473 next eye movement so as to deploy attention in that specific location (Itti & Koch, 2001; Kastner &
 474 Ungerleider, 2000; Koch & Ullman, 1985; Veale et al., 2017) (see Figure 1c[1-3]).
- 4/4 Ungerleider, 2000; Koch & Ullman, 1985; Veale et al., 2017) (see Figure 1c[1-3]
- 475 Early models of saliency maps only included static features of visual scenes (e.g. colour, orientation,
- 476 intensity, center-surround difference; Itti & Koch, 2001; Koch & Ullman, 1985), but later proposals
- 477 have suggested saliency maps that also integrate dynamic features (Jeong, Ban, & Lee, 2008;
- 478 Milanese, Gil, & Pun, 1995). For instance, the integrated saliency map by Jeong and colleagues
- 479 (2008) considers dynamic features such as rotation, expansion, contraction or planar motion. These
- 480 dynamic features are especially effective in attracting visual attention, and have been associated with

- 481 an alerting mechanism that rapidly detects moving objects (Milanese et al., 1995). Both static and
- 482 dynamic features generate a bottom-up bias on the saliency map.

483 However, saliency maps can also be modelled by a top-down bias emerging from affective features

- 484 (e.g. preference or dislike for the visual stimuli; Itti et al., 1998; Jeong et al., 2008; Olshausen,
- Anderson, & Van Essen, 1993; Tsotsos et al., 1995; Veale et al., 2017) (see Figure 1c[4]). Affective features are mainly associated with the goal of the task at hand, and are integrated with bottom-up
- 486 features are mainly associated with the goal of the task at hand, and are integrated with bottom-up 487 information in associative visual areas (extrastriate cortex) (Veale et al., 2017). For instance, as
- 488 shown on Figure 1d, different search goals will model different priority maps derived from the same
- 489 saliency map. Recent evidence has also found that when participants view social naturalistic scenes
- 490 low-level salient features are less important, and participants primarily fixate on the faces and eyes of
- 491 people in the scene (End & Gamer, 2017; Nasiopoulos, Risko, & Kingstone, 2015; Rubo & Gamer,
- 492 2018). This suggests that there is an implicit preferential bias to attend to others in social scenes to
- 493 obtain information about them (Nasiopoulos et al., 2015). In the same way that non-social task goals
- 494 (e.g. search for the cell phone) model different priority maps, implicit social task goals (e.g. identify 495 feelings of an actress in a movie) will model different sensing maps. This top-down bias is
- 495 feelings of an actress in a movie) will model different sensing maps. This top-down bias is 496 particularly important in the context of active sensing, since the task goal will modify the reward
- 470 particularly important in the context of active sensing, since the task goal will modify the reward 497 value of each location in the visual scene and, in turn, determine which information needs to be
- 498 maximized (Jeong et al., 2008; Yang et al., 2016).

Active sensing provides a useful framework to understand how eye movements are planned to process non-social stimuli (e.g. objects or landscapes), as well as social stimuli in pictures or videos. In both cases, the saccade planner combines bottom-up and top-down features in a priority or sensing map to maximise information relevant for the task and decide where gaze is next directed (Yang et al., 2016). However, in the case of face-to-face interactions, our gaze not only needs to maximise the information gained but also send signals to another person (i.e. dual function of eyes; Argyle &

505 Cook, 1976; Gobel et al., 2015; Risko et al., 2016).

506 **5.2** Social signalling and eye gaze

507 Research on animal communication has explored in detail the question of what behaviour counts as a 508 social signal and what message (if any) is sent (Stegmann, 2013). A cue is a behaviour or feature that 509 can be used by another creature to guide its behaviour; for example, mosquitos use the increased 510 carbon dioxide in exhaled air as a cue to find people to bite, but there is no benefit here to those sending the cue. In contrast, the mating call of a bird that attracts a mate acts as a signal because it 511 512 benefits both sender and receiver (Stegmann, 2013). A key way to distinguish between these is that 513 signals are sent with the purpose of having an effect on another individual, which means they are 514 more likely to be sent when they can be received. In the context of human interaction, signals are sent 515 when another person is present (an audience effect) but should not be sent when a person acts alone. 516 A stronger definition of explicit and deliberate signalling might require sending a signal repeatedly or 517 elaborating on the signal until it is received. However, based on animal communication models 518 (Stegmann, 2013), we will use a minimal definition of communication where signals are sent

519 implicitly.

520 As described above, our eyes can act both as a cue to our current thoughts (e.g. if I am looking at my

- 521 watch, I want to know the time) and as a signal to another person (e.g. I ostentatiously stare at my
- 522 watch to signal to my friend that we must leave the party) (Argyle & Cook, 1976; Gobel et al., 2015;
- 523 Risko et al., 2016). As Watzlavick's axiom "one cannot not communicate" (Watzlawick et al., 1967)
- 524 suggests, even in a waiting room where two people are not intended to communicate and avoid

engaging in eye contact, they are sending a signal that means "I do not want to interact with you"

526 (Foulsham et al., 2011). This means that, in line with signalling theory, in face-to-face interactions

- 527 our eye movements are constantly planned so as to send signals to others, and not just to gain 528 information from the world. We propose that the signalling function of gaze creates a signalling map
- 528 information from the world. We propose that the signalling function of gaze creates a signalling ma 529 in the brain equivalent to the sensing map generated by the sensing function. In the same way that
- 529 In the orall equivalent to the sensing map generated by the sensing function. In the same way that 530 sensing maps show where to look to gain information, we hypothesize that signalling maps are
- 531 computed in the brain to show where to look to gain information, we hypothesize that signaling maps are
- following, we argue that the signalling map is computed by taking into account three key factors:
- 533 communicative purpose, other's gaze direction, and coordination with other social signals.

First, the value of each gaze target in the signalling map will vary depending on the communicative purpose, that is, the type of message we wish to send. Just as saliency maps incorporate the task goal to create priority or sensing maps of visual attention, signalling maps need to take into account the

536 to create priority or sensing maps of visual attention, signalling maps need to take into account the 537 communicative purpose. Imagine a waiting room with two people, where one person (A) wants to

537 communicative purpose. Imagine a waiting foom with two people, where one person (A) waitis to 538 engage in an interaction, but the other person (B) does not. For person A, the optimal signalling

539 behaviour is to direct gaze to person B in order to send the message "I want to engage in an

540 interaction with you". However, person B should avert gaze to efficiently signal "I do not want to

- 541 interact with you". Thus, the signalling map will be different for person A and B, depending on the
- 542 message they want to send.

543 Second, the signalling map will change according to the direction of the other person's gaze. The 544 relationship between other's gaze direction and the signalling map lies in the fact that my signal will 545 be received depending on whether the other person is gazing at us or not. Let's go back to the case of

the waiting room with person A and B. For person A, who wishes to interact with person B, the

547 optimal signalling behaviour is to direct her gaze when person B is also looking at her, in order to

548 disclose interest in the interaction. Directing her gaze when B is not looking has little benefit,

549 because the signal will not be received. Equally, for person B the optimal signalling behaviour is to

- avert gaze specifically when A is looking at her. This illustrates how the values associated with each
- 551 location in the signalling map changes on a moment-by-moment basis, contingent on the gaze

552 direction of the other person and in relation to communicative purpose.

553 Finally, the signalling map depends on the need to coordinate with other social signals that are sent in

- multimodal communication, such as speech or gestures (Hirai & Kanakogi, 2018; Ho et al., 2015;
- Holler et al., 2018; Jack & Schyns, 2015; Trujillo et al., 2018; Vigliocco et al., 2014). This is
- 556 particularly relevant for explicit communicative encounters. Imagine that person A and B in the

557 waiting room are now engaged in a lively conversation: to signal interest in keeping the conversation

- 558 going, the choice of direct or averted gaze will vary depending on the role of each partner in the
- 559 conversation, as well as the time-course of speech itself. For instance, when person A starts speaking,
- she may avert gaze every now and then to signal she still has more things to say (Ho et al., 2015;
- 561 Kendon, 1967). While person B is listening, her gaze may be directed towards person A in order to
- 562 signal interest in what A is saying (Ho et al., 2015; Kendon, 1967). However, when person A is
- finishing the utterance, she may look towards person B to signal that she can take the floor (Ho et al.,
 2015; Kendon, 1967). Thus, the coordination with other social signals also modulates the optimal
- 565 location in the signalling map on a moment-by-moment basis.

566 Signalling theory provides a framework to understand how the communicative function of gaze

shapes the planning of eye movements during face-to-face interactions. In the following, we propose

a model where both active sensing and social signalling are combined to make sense of gaze patterns

569 in human-to-human communication.

570 5.3 The Interpersonal Gaze Processing model

571 The Interpersonal Gaze Processing model considers how gaze transitions from one state to the other

572 (i.e. how eye movements are planned) when presented with social stimuli (Figure 2 and 3). This

- 573 model distinguishes between two situations that differ in the belief in being watched: one where the
- social stimulus is a picture or video (i.e. cannot see us), and one where the social stimulus is a real
- 575 person in front of us (i.e. can see us).

576 In the first case, where the stimulus is a picture or video of another person, there is no need to send a

- 577 signal because it will not be perceived. Thus, the planning of eye movements only responds to active
- 578 sensing, which aims to gain maximal information from the stimulus (Yang et al., 2016). The
- 579 Interpersonal Gaze Processing model considers that gaze patterns derived from active sensing
 580 correspond to baseline gaze behaviour. When the goal is to get social information from the picture or
- 581 video (e.g. what is the man in the picture feeling?) gaze patterns will be mostly influenced by sensing
- 582 maps (see Figure 2 and 3a). This baseline sensing map reveals how people use gaze to gain different
- 583 types of social information during interactions. For example, in a noisy environment where it is hard
- to hear, they will look more to the centre of the face to help with speech comprehension; conversely,
- to recognise emotions they will look more to the eyes (Buchan, Paré, & Munhall, 2007, 2008;
- 586 Lewkowicz & Hansen-Tift, 2012). This also demonstrates how task goals (e.g. speech
- 587 comprehension or emotion recognition) translate in different eye movements depending on the
- 588 information that needs to be maximised.

589 In the second case, where the stimulus is a real person in front of us, our eyes will be sending a signal

- 589 In the second case, where the stimulus is a real person in nont of us, our eyes will be sending a signal 590 to the other person. Here, the Interpersonal Gaze Processing model proposes that gaze patterns result 501 from a to da off between constitution means and signalling means (see Figure 2 and 2b). This means that
- from a trade-off between sensing maps and signalling maps (see Figure 2 and 3b). This means that
 the planning of eye movements combines the maximal gain of information from a particular location
- 592 the planning of eye movements combines the maximal gain of mormation from a particular location 593 in the sensing map (e.g. eyes of the other person), together with the optimal benefit of gazing to that
- 594 location in the signalling map. Figure 4 illustrates how different possible gaze targets on the face of 595 the man can provide various types of information to the woman (sensing function), but also can send
- 596 different signals to the man (signalling function). Comparing baseline gaze behaviour in a video to
- 597 gaze behaviour in a matched real-life interaction, can provide a measure of the signalling components
- 598 of eye gaze. For example, some studies show that people direct gaze to the eyes of a stranger in a 599 video, but not to the eyes of a live stranger: this indicates that averting gaze from the real person has
- a meaningful signalling value, since it expresses no desire to affiliate with the stranger and reduces
- 601 the intensity of the interaction (Argyle & Dean, 1965; Foulsham et al., 2011; Laidlaw et al., 2011).
- 602 This example considers the case of watching a stranger with a rather neutral face, but another
- 603 interesting situation is that where partners show emotional facial expressions. Although this scenario
- has not yet been tested, it would give further insight on how sensing maps and signalling maps are
- 605 integrated during gaze planning. Moreover, we acknowledge there may also be changes in arousal in
- association with being watched by a live person (Lyyra, Myllyneva, & Hietanen, 2018; Myllyneva &
- 607 Hietanen, 2015; Zajonc, 1965), but these effects are not included in our model because of non-
- 608 specific predictions on sensing and signalling maps.

Thus, the Interpersonal Gaze Processing model proposes that, moment-by-moment, the gaze control

- 610 systems in the brain must evaluate both the information gained and the signalling potential of a
- 611 saccade, to determine where to look next. This model and other theories of the audience effect (i.e.
- 612 Watching Eyes model and reputation management theory) are linked because they are all modulated
- by the belief in being watched. The Watching Eyes model and reputation management theory explain
- 614 how the presence of an *observer* modulates an individual's self- and other-focused cognitive

- 615 processing, but they do not attempt to explain the dynamics of eye gaze in live *communicative*
- 616 exchanges. By contrast, the Interpersonal Gaze Processing model places special emphasis on
- 617 communicative purpose and coordination with other social signals (e.g. other's gaze direction,
- 618 speech, facial expressions): while comunicative purpose (together with the belief in being watched) is
- 619 key to define the signalling map, the coordination with other social signals modulates this map on a
- 620 moment-by-moment basis. Future studies on gaze processing should try to elucidate how each of 621 these factors modulates gaze sensing and signalling during communication, as well as if and how
- 622 these maps are computed and integrated in the brain.

623 6 Gaze processing in autism

624 Autism Spectrum Condition (ASC) is a developmental condition characterized by difficulties in 625 interpersonal interaction and communication, as well as the presence of restricted and repetitive 626 patterns of behavior (Diagnostic and Statistical Manual of Mental Disorders 5th Ed., 2013). Since 627 eye gaze has a critical role in regulating social interactions and enabling successful communicative 628 exchanges, it is not surprising that the presence of abnormal gaze patterns is one of the most used 629 diagnostic criteria for ASC from early infancy (Zwaigenbaum et al., 2005). Although research into 630 gaze behaviour in autistic adults has identified some general patterns, it has also yielded some inconsistent findings: some studies using pictures and videos suggest that they avoid looking at the 631 632 eyes, whereas others indicate that they have typical gaze patterns (Chita-Tegmark, 2016; Falck-Ytter 633 & Von Hofsten, 2011; Frazier et al., 2017). Some of these discrepancies may be a consequence of the 634 wide spectrum in autistic individuals, but in line with the second-person neuroscience framework 635 (Schilbach, 2016; Schilbach et al., 2013), it has been suggested that they could also be a consequence 636 of the lack of experimental paradigms for studying eye gaze in real social interactions (Chevallier et 637 al., 2015; Drysdale, Moore, Furlonger, & Anderson, 2018; Von dem Hagen & Bright, 2017). 638 Moreover, a recent qualitative study highlights that self-declared autistic adolescents and adults 639 struggle with the appropriate use and timing of eye gaze during face-to-face interactions (Trevisan,

640 Roberts, Lin, & Birmingham, 2017). These findings suggest that to fully understand autistic social 641 cognition it is necessary to examine how they process social signals in real dynamic interactions.

642 **6.1 Audience effects in autism**

643 We have previously presented two distinct cognitive theories to explain audience effects: the

- 644 Watching Eyes model (Conty et al., 2016) and reputation management theory (Emler, 1990; Resnick
- et al., 2006; Tennie et al., 2010). Both theories involve mentalizing and distinction between self-
- beliefs and other-beliefs, either to process the perceptual state of the observer (Teufel, Fletcher, et al.,
- 647 2010) or to further infer what the observer thinks of us (Cage, 2015; Izuma et al., 2010). This means
- 648 that mentalizing is a key cognitive component of audience effects (Hamilton & Lind, 2016).
- 649 Difficulties in processing mental states of others is one of the hallmarks of autism: they have trouble
- 650 inferring beliefs and intentions of other people (Happé, 1994; White, Happé, Hill, & Frith, 2009), as
- 651 well as attributing a social meaning to eye gaze (Baron-Cohen et al., 1997), especially when they 652 need to do so spontaneously (Senju, Southgate, White, & Frith, 2009). Thus, impaired mentalizing in
- autistic people implies that being watched will elicit less self-related processing and reputation
- 654 management, and they will show reduced audience effects (Hamilton & Lind, 2016).
- To our knowledge, no studies have directly tested the Watching Eyes model on autistic individuals,
- but instead have looked at differences in self-referential processing between typical and autistic
- populations. Lombardo and colleagues (Lombardo et al., 2007) used a task measuring self-referential
- memory and found that high-functioning autistic individuals as well as with Asperger Syndrome (two

- 659 similar subgroups within the autism spectrum) had smaller self-referential bias compared to typical
- 660 individuals. Moreover, from early infancy autistic individuals show reduced orienting to their name,
- 661 which is a salient stimulus uniquely related to oneself (Nadig, Lee, Singh, Kyle, & Ozonoff, 2010;
- 662 Werner, Dawson, Osterling, & Dinno, 2000). These studies suggest that autistic people have a
- 663 general impairment in processing self-related information as distinct from other-related information, 664 already when they are in a non-interactive environment. Interestingly, it has recently been suggested
- that autistic people might have a narrower cone of direct gaze (i.e. the range of gaze directions that an
- individual judges as being directed to oneself), which means that they might be less likely to perceive
- that an observer is watching them (Gianotti, Lobmaier, Calluso, Dahinden, & Knoch, 2018). Thus, a
- 668 plausible prediction is that autistic individuals will fail to process self-relevant signals in interactive
- environments, such as the belief in being watched (Conty et al., 2016). Studies directly testing effects
- of being watched on self-referential processing will be needed to clarify this question.
- 671 In contrast, a body of research has investigated reputation management in autism. Using the donation
- task, it has been found that the frequency of donations of autistic participants is not affected by the
- 673 presence or absence of a confederate who is watching them (Cage et al., 2013; Izuma et al., 2011). It
- is worth noting that Izuma et al. (2011) found a social facilitation effect in autistic participants on a
 perceptual task, which indicates that autistic people have specific difficulties with reputation
- 676 management processes. Cage and colleagues (2013) further showed that, while typical participants
- 677 donated more frequently when the observer could reciprocate, autistic participants had reduced
- 678 expectation of reciprocity. Moreover, autistic children do not engage in flattery behaviour towards
- 679 others (Chevallier, Molesworth, & Happé, 2012) and do not use strategic self-promotion when
- describing themselves in front of an audience (Scheeren, Begeer, Banerjee, Meerum Terwogt, &
- 681 Koot, 2010). These findings demonstrate that autistic people are less inclined to manipulate beliefs of
- observers to maintain their reputation, either due to mentalizing impairments (U. Frith, 2012) or to
- 683 social motivation deficits (Chevallier, Kohls, Troiani, Brodkin, & Schultz, 2013).

684 However, it is not clear how social norms of eye gaze (i.e. civil inattention; (Goffman, 1963) are 685 implemented in autism, since no study has directly contrasted gaze patterns of autistic individuals in 686 live versus pre-recorded non-communicative interactions. A study by von dem Hagen and colleagues 687 approached this question in typical individuals with high and low autistic traits (Von dem Hagen & 688 Bright, 2017, Experiment 1). Participants were shown videos of a confederate and were deceived to 689 believe that the videos were either pre-recorded or a live video-feed. They found that people with low 690 autistic traits decreased the amount of gaze directed to the face of the confederate in the live video-691 feed condition, but no reduction was found in the group with higher autism traits. This finding 692 indicates some degree of insensitivity to the belief in being watched and, consequently, to social 693 norms associated with social behaviour towards strangers. However, it remains to be seen whether

694 these findings are true for individuals with an ASC diagnosis.

695 6.2 Interpersonal dynamics of gaze in autism

696 Few studies have looked at how gaze patterns differ between typical and autistic groups during 697 interactions with communicative purpose, and the evidence is mixed. For instance, when asked to 698 actively engage in an interaction (Q&A task) over a video-feed, individuals with high autistic traits 699 looked less towards the face of the confederate than individuals with low autistic traits (Von dem 700 Hagen & Bright, 2017, Experiment 2). Using a similar Q&A task in a face-to-face interaction, it was 701 found that high amount of autistic traits was not associated to reduced looking to the face, but to 702 reduced visual exploration (Vabalas & Freeth, 2016). However, in a study testing a sample with 703 autism diagnosis, no differences in visual exploration were found between typical and autistic groups 704 (Freeth & Bugembe, 2018). It is worth noting that in all these studies they found no between-group

705 differences in gaze patterns during speaking and listening periods (i.e. typical/low autistic traits and

- high autistic traits behave equally), which suggests that to some extent social functions of gaze are
- 707 preserved in autism (e.g. regulating turn-taking during conversation).

708 We previously argued that in communicative encounters (direct) eye gaze needs to coordinate with 709 other verbal and non-verbal signals, within and between agents, to successfully exchange information 710 (Bavelas et al., 2002; Trujillo et al., 2018). Several studies indicate that autistic individuals do not use 711 direct gaze as a signal to coordinate intra- and inter-personal social behaviour in the same way that 712 typical participants do. Using non-interactive stimuli, it has been shown that autistic adults do not 713 follow gaze after eve contact as much as typical participants (Böckler, Timmermans, Sebanz, 714 Vogeley, & Schilbach, 2014). Moreover, while in typical individuals direct gaze reduces reaction 715 times to generate an action (Schilbach, Eickhoff, Cieslik, Kuzmanovic, & Vogeley, 2012) or to 716 mimic an action (Forbes, Wang, & Hamilton, 2017), this effect is not found in ASC. Similarly, when 717 participants interact with a virtual avatar that displays contingent gaze patterns, autistic children show 718 less gaze following (Little, Bonnar, Kelly, Lohan, & Rajendran, 2017) and individuals with high 719 autistic traits engage in less facial mimicry following joint attention than individuals with low autistic 720 traits (Neufeld, Ioannou, Korb, Schilbach, & Chakrabarti, 2016). These findings suggest that reduced 721 coordination between eye gaze and other social behaviour may have an impact on the successful

722 progression of the interaction.

723 A reason why autistic people show poor coordination of social behaviour could stem from difficulties 724 in appropriately adjusting gaze to the dynamics of communication. It has been found that infants at 725 high risk for ASC alternate less between initiating and responding to joint attention compared to 726 infants at low risk (Thorup, Nyström, Gredebäck, Bölte, & Falck-Ytter, 2018), and that they 727 preferentially orient towards a person that always responds in the same way over a person that can 728 show variable responses (Vernetti, Senju, Charman, Johnson, & Gliga, 2017). This means that, since 729 early infancy, individuals at high risk for ASC experience less dynamic social contexts and less 730 variety in gaze-contingent events. Using a gaze-contingent eye-tracking paradigm with virtual 731 avatars, Caruana and colleagues (Caruana et al., 2017) have found that autistic adults are less 732 accurate and take a longer time than typical adults to respond to joint attention. In line with this, 733 Freeth & Bugembe (2018) have found that when a confederate directly gazes at participants during a 734 O&A task, autistic adults look less at the confederate's face than typical adults. These findings 735 suggest that difficulties in adjusting eye contact make it hard for autistic individuals to keep pace 736 with rapid and spontaneous face-to-face interactions.

737 It has been suggested that a lack of exposure to contingent eye gaze in infancy can impact the 738 specialisation of brain areas related to gaze processing (Vernetti et al., 2018). Indeed, a study using 739 live video-feed found that some regions in the social neural network (superior temporal sulcus and 740 dorsomedial prefrontal cortex) are equally engaged during periods of joint attention and periods of no 741 joint attention in ASC (Redcay et al., 2012). This is corroborated by previous studies using non-742 interactive stimuli, where they found abnormal activation of the social neural network (e.g. superior 743 temporal sulcus, right temporo-parietal junction) when autistic adults processed social information 744 conveyed by eye gaze (Georgescu et al., 2013; Pelphrey, Morris, & McCarthy, 2005; Philip et al., 745 2012; Zilbovicius et al., 2006). Moreover, a hyperscanning study using live video-feed (Tanabe et al., 746 2012) found that inter-brain coherence (in frontal regions) during eye contact was lower in autistic-747 typical dyads compared to typical-typical dyads, which might reflect difficulties in processing and 748 integrating social signals in ASC. Thus, these studies suggest that atypical intra- and inter-individual

- 749 patterns of neural activity in response to direct gaze may underlie difficulties in detecting, processing
- and sending social signals in autism.
- 751 Overall, these findings indicate that autistic individuals have difficulties with social dynamics of gaze
- in real interactions. However, current research is not enough to clearly distinguish which cognitive
- components of eye gaze processing are most disrupted in autism. In this sense, the Interpersonal
- 754 Gaze Processing model (Figure 2 and 3) provides common ground where studies manipulating
- various gaze-related factors can come together. We previously suggested that comparing gaze
- patterns in a video versus a matched real-life interaction provides a measure of the signalling
 components of eye gaze. If autistic people do not engage in social signalling, the Interpersonal Gaze
- 757 Processing model predicts that their gaze patterns in live and video conditions should be similar,
- which is in line with recent evidence (Von dem Hagen & Bright, 2017). Future research should try to
- 760 systematically study which factors modulating gaze signalling make interpersonal gaze processing
- 761 challenging in autism.

762 **7** Conclusions

- 763 Natural social interactions are characterised by complex exchanges of social signals, so achieving
- successful communication can be challenging. This paper aimed to review research manipulating
- three key factors that modulate eye gaze processing during social interactions: the presence of an
- interacting partner who can perceive me, the existence of communicative purpose, and the
- 767 development of interpersonal and temporal dynamics.
- 768 Current findings indicate that the belief in being watched has a strong impact on other-focused social
- cognition (both on prosocial behaviour and social norms of eye gaze), but evidence is less clear for
- self-focused cognition: future studies should clarify to what extent being watched affects different
- forms of self-related processes. We also find that, to achieve successful communication, eye gaze
- needs to coordinate with verbal and non-verbal social signals, both within and between interacting
- partners. We propose the Interpersonal Gaze Processing model as a framework where gaze sensing
- and signalling are combined to determine where the eyes will look next in a live interaction. In this model, the belief in being watched and the communicative purpose of the interaction are key to
- 776 define the gaze signalling map, while the contingencies between different signalling modalities (e.g.
- gaze, speech) are critical in changing this map on a moment-by-moment basis. Systematic
- 778 manipulation of these factors could help elucidate how they relate to each other to enable successful
- communicative encounters, as well as how signalling maps are computed in the brain.
- Finally, research on autistic individuals reveals that they are less sensitive to the belief in being watched, but more studies are needed to clarify how the presence of an audience impacts self-related processing in autism. Although evidence on interpersonal dynamics is mixed, it is agreed that autistic individuals have difficulties with social dynamics of eye gaze during real interactions. We argue that the Interpersonal Gaze Processing model provides a framework for future studies to systematically characterise which aspects of gaze communication are most challenging for autistic people.

786 8 Conflict of Interest Statement

- The authors declare that the research was conducted in the absence of any commercial or financialrelationships that could be construed as a potential conflict of interest.
- 789 **9** Author Contributions

- 790 RC wrote the initial draft of the manuscript and prepared the figures. AH made critical revisions to
- 791 the original draft. RC and AH approved the final version of the manuscript.

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1242 **12 Figure legends**

1243 Figure 1. (A-B) Sample visual scenes with red circles indicating different locations where gaze can

be directed. (A) Photographic reproduction of painting 'Poppies' by Claude Monet, and (B) original

1245 image published by Max Pixel under the Creative Commons CC0 License. (C) Feature, saliency and

1246 priority maps (original image published by Veale et al. 2017 under the Creative Commons

1247 Attribution License). (**D**) Priority maps for different task goals (original image published by Max

1248 Pixel under the Creative Commons CC0 License; maps were obtained with SaliencyToolbox for

1249 Matlab (Walther & Koch, 2006)).

1250 Figure 2. Diagram summarising the Interpersonal Gaze Processing model.

1251 Figure 3. The Interpersonal Gaze Processing model in a real social scene. (A) Planning gaze when

1252 watching a video. (**B**) Planning gaze in a live interaction. Blurbs indicate areas of high saliency

1253 depending on the type of map. Original image published by Max Pixel under the Creative Commons

1254 CC0 License. Original maps were obtained with SaliencyToolbox for Matlab (Walther & Koch,

1255 2006).

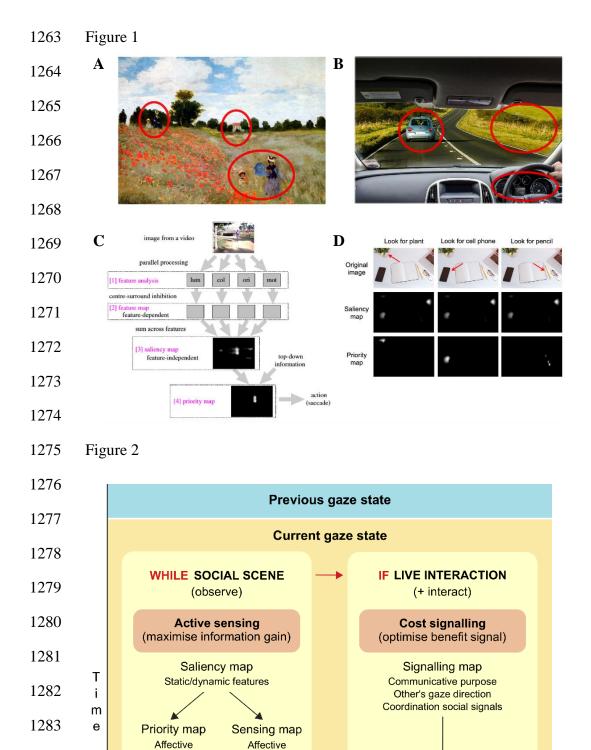
1256 Figure 4. Different sensing and signalling maps may be used in different contexts. Original image

1257 published by Max Pixel under the Creative Commons CC0 License. Original maps were obtained

- 1258 with SaliencyToolbox for Matlab (Walther & Koch, 2006).
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non-social features

social features

Where to look next? (saccade planner)

Next gaze state

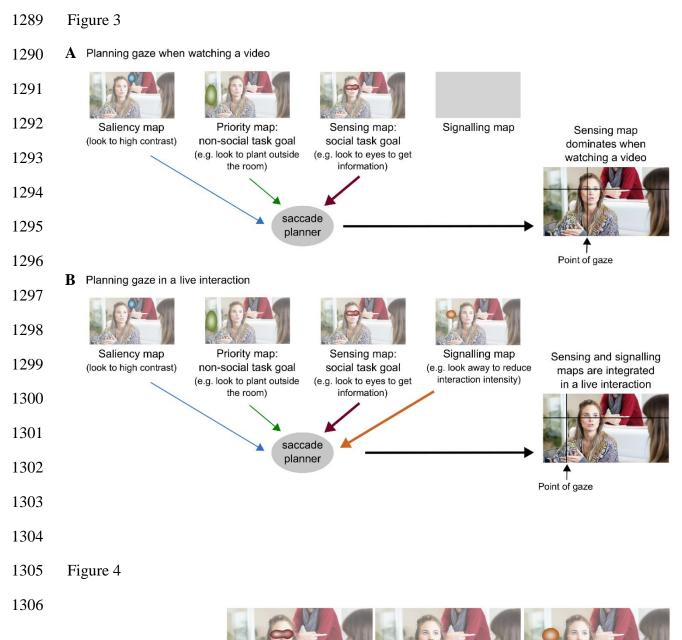
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Gaze target	Eyes	Mouth	Background
Sensing function	Emotions Interest in me	Speech Emotions	No social information
Signalling function	Interaction intensity Affiliation Turn-taking	Interest in you	No interest in you Polite gaze aversion Hesitation